



COMPANY PROFILE

Società Cooperativa Bilanciai



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SOCIETÀ COOPERATIVA BILANCIATI:
Research, development, quality and timeliness.

CREATING VALUE TOGETHER.

COOP BILANCI AI TODAY



We design and manufacture weighing systems.

We guarantee qualified and widespread assistance.

We keep our minds open so that ideas can flow and be developed. **We invest constantly in research and development, and for over 70 years, we have designed and manufactured products with passion and maintained a steadfast belief in their quality.** We lead an international group and **guarantee professionalism and timeliness in pre-sales analysis, consulting, and after-sales assistance.**



The company embraces the values and principles of cooperation: freedom, security, equality, trust, equity, collaboration, and solidarity.

Foundation year

1949

Plant dimension

22.000 m²



THE COMPANY

THE SOLUTION FOR ADDING VALUE TO YOUR COMPANY

SOCIETÀ COOPERATIVA BILANCIAl is specialized in the design, development, production, sale, and servicing of weighing and instrumentation systems. The Company's aim, further than consolidating its leadership in static weighing components, is to create value for its customers and partners through specific, innovative, long-lasting, and reliable solutions increasing its market share in dynamic weighing systems for automation.





1949

A group of six employees at a company that manufactured scales decide to start a new small company. Work ethics and respect for people are the values that inspire the founders.
This is where the history of the SOCIETÀ COOPERATIVA BILANCIAL begins.



The company evolves, becoming a Cooperative. **A new larger, more modern** headquarters are built and industrial production begins.



1963

The first electronic weighing indicators are born.



1968

The headquarters are further expanded.



1982

The Metrological Laboratory is born. **It obtains recognition as SIT Centre No. 044 now LAT No. 044 by the Calibration Service in Italy.**



1989

Second technological development: series production begins of type-approved load cells under the Eurocell brand.



1991

The **process of internationalisation** begins, which over the years results in the Cooperative establishing a presence in ten countries.

1993

"Bilancial Group" is the brand that will accompany all Group companies in Italy and worldwide, is founded.



1999

SOCIETÀ COOPERATIVA BILANCIAL launches a new digital generation of load cells and indicators onto the market. **Bilancial International is established.**



2001

The integration of the production process of the **Cigiemme brand** weighing and labelling lines into the COOP BILANCIAL system was completed with the transfer of all divisions to the Campogalliano site.



2005

2008

The **WorldWeigh brand** was created to expand the range with user-friendly, versatile scales.



The DIADE range brought the Personal Computer on board CB terminals, enabling multiple applications in a variety of sectors.

2012

2020

The Technology Hub is completely renovated. It houses the Accredited Calibration Laboratory, load cell manufacturing, electronic indicator assembly, and the Automatic Weighing Instruments department.



Change Wave, a spin-off aimed at software innovation for industrial automation, is established and the first **Sustainability Report** is published.

2022

2023

2023 marks the 60th anniversary of its establishment as a cooperative (1963). **Bilancial International acquired 100% of the Spanish affiliate Ariservis.**



01 The Bilanciai Group



COOP BILANCIAI heads a skilled group of European and American subsidiaries. Long experience in the field and a high level of professionalism in each of them made, worldwide, COOP BILANCIAI brand successfully well-known.



Foundation year

1999

Countries

63



OUR GROUP

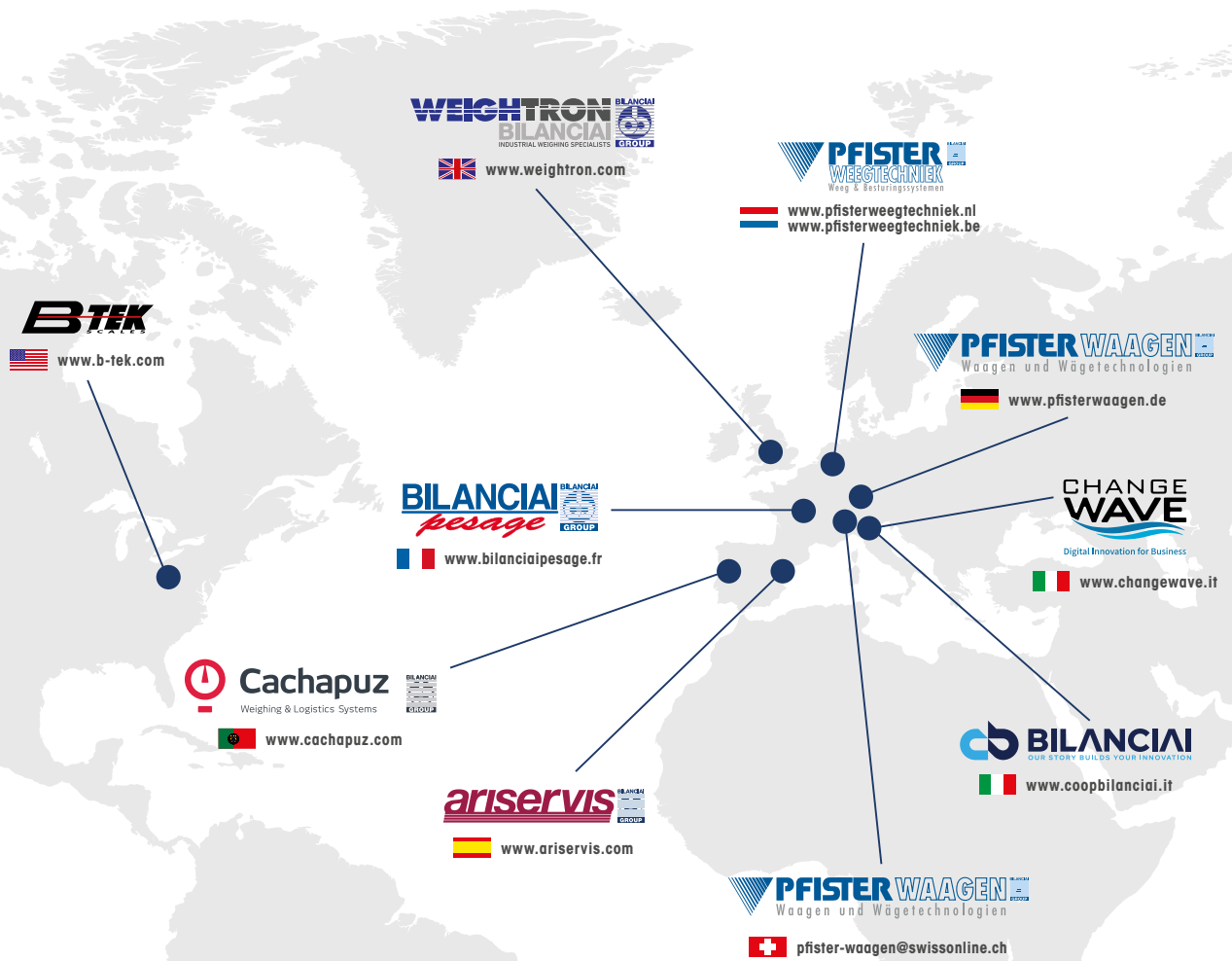
CHOOSE COOP BILANCIAI

Bilanciai Group represents an international reality in the weighing market. Through its specialized companies in the different weighing fields, it is the ideal partner for all those who need high-quality instruments and services and reliability.



GROUP COMPANIES

01



The advantage of an international company.
An extensive organisation that is close to every possible need of its customers.



OUR COMMITMENT TO QUALITY

Product sectors

From iron and steel to the environment, from petrochemical to transport industry, from agriculture to manufacturing industry, **COOP BILANCI** has developed **dedicated solutions**, designed to meet the needs of different product sectors. Even yours.



AGRICULTURE



FOOD



CONSTRUCTION
AND QUARRIES



INSTALLATIONS



LOGISTICS
AND TRANSPORT



MANUFACTURING



MEDICAL



PETROCHEMICAL



ECO-FRIENDLY
WASTE



IRON AND
STEEL

● PRODUCT RANGE

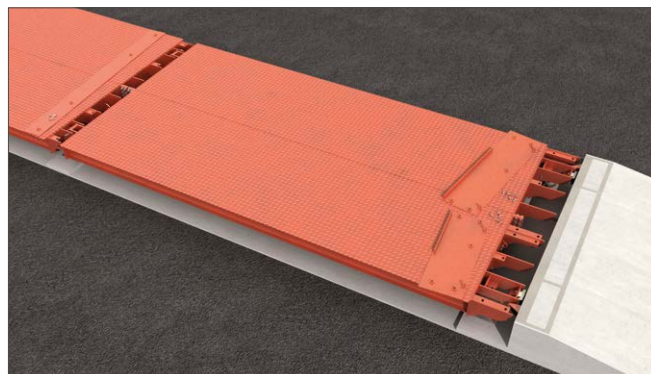
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02 WEIGHBRIDGES AUTOMATION AND LOGISTICS

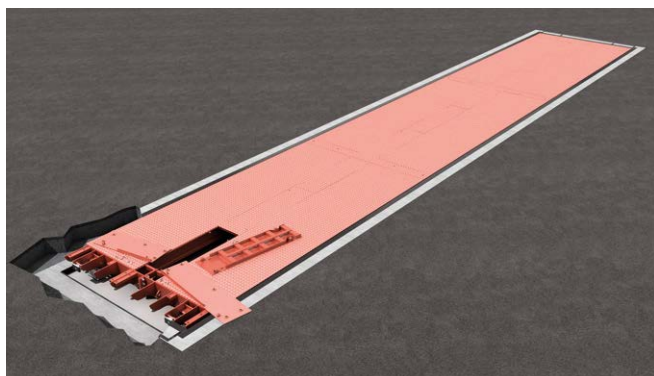
Not only weighbridge, but complete management of weighing and logistic operations: access and queue management automation software, material loading and unloading monitoring and data sharing with the customer management systems. Possibility to manage operations via mobile devices.

RANGE EXAMPLES



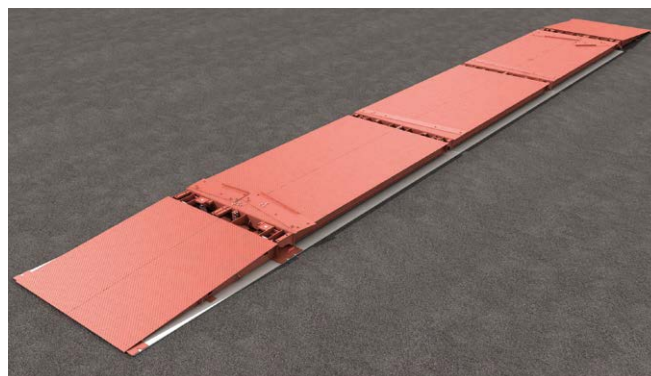
SBP/M-SB

Metal weighbridge with transverse inspection hatches.



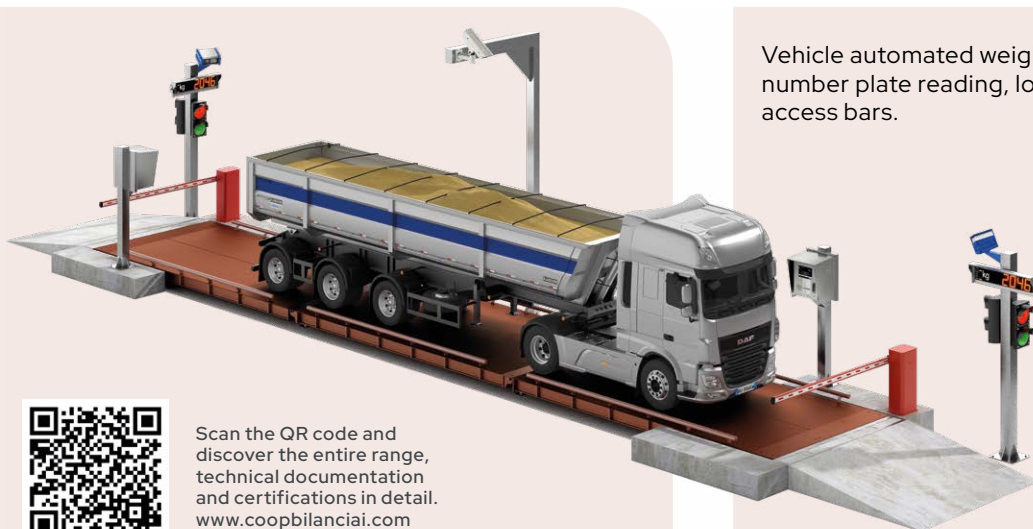
SBP/M

Metal weighbridge with longitudinal and transverse inspection hatches.



SBP/M-31

Lowered metal weighbridge with only 31 cm footprint from the ground.



Vehicle automated weighing configuration with number plate reading, load display/picture and access bars.



Scan the QR code and discover the entire range, technical documentation and certifications in detail.
www.coopbilanciai.com

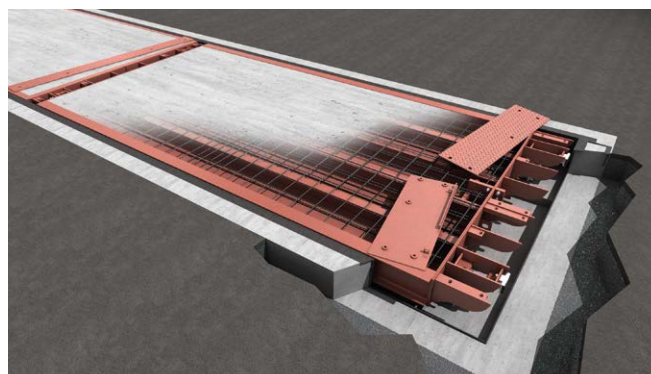


Digital load cell.



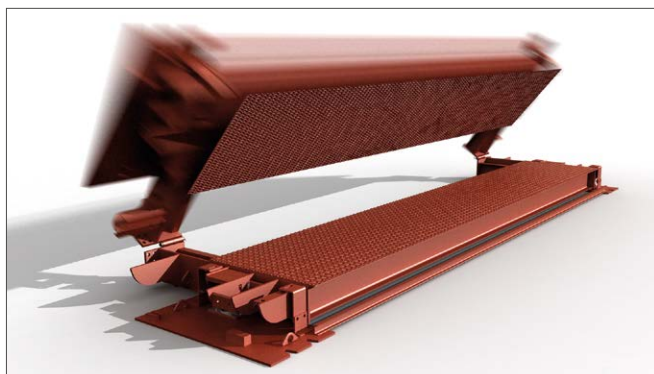
S2C

Overhead metal weighbridge with two lanes.



SBP-CO

Concrete weighbridge with metal frame. Ideal for corrosive environments.



SPT-28

Easily transportable metal weighbridge. The frame allows installation without standard civil works.



SCA

Precast concrete weighbridge for harsh environments.



When it comes to weighing large quantities, large volumes or vehicles, a weighbridge is the ideal solution.

IF YOU ARE LOOKING FOR AN ACCURATE AND RELIABLE WEIGHBRIDGE, WHATEVER YOUR NEEDS, WE HAVE IT OR CAN CREATE IT FOR YOU.

02 WEIGHING PLATFORMS

The platforms of COOP BILANCIAl represent a good solution for any industry. Entirely made in Italy, they are available in several construction types and materials to best suit different use requirements. Pit-mounted or surface mounted with an access ramp, painted or in stainless steel, these platforms can be complemented with a wide range of indicators and control and weighing software.



PRM.IT / PRM-CV / PRM-CX

In-ground or above-ground weighing platform in painted steel or stainless steel.



RANGE EXAMPLES



PMA.IT / PMA-CA / PMA-CX

Single-cell weighing platforms in painted steel or stainless steel.



PRM-A

In-ground or above-ground weighing platform in stainless steel, with an opening system for easy sanitisation.



Scan the QR code and discover the entire range, technical documentation and certifications in detail. www.coopbilanciai.com



LPS-C

Lowered weighing platform in stainless steel, for harsh environments.



BPU-CX

Transportable stainless steel pallet weighing platform.



LPS-A

Lowered weighing platform in stainless steel, with a lifting system for easy sanitisation.



BPA

Weighing bars for weighing packages of various dimensions.



For weighing needs of up to 10 tons,
a weighing platform is probably
the ideal solution.

**WHATEVER YOUR SECTOR,
IF YOU CONSIDER ACCURACY
AND RELIABILITY IN WEIGHING TO BE
INDISPENSABLE, WE HAVE A WEIGHING
PLATFORM FOR YOU.**

02 LOAD CELLS AND WEIGHING KITS

Load cells are at the core of many industrial weighing solutions. For those who, like us, have been creating weighing instruments for every sector and every need for decades, load cells have no secrets. We make load cells of all sizes and capacities, both digital and analogue, compression or tensile, for use inside other instruments or for direct connection to tanks and silos.

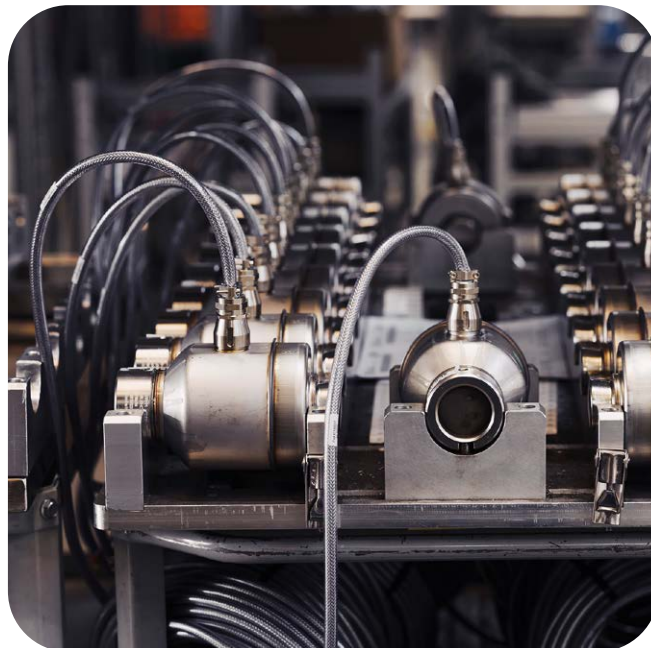
Indeed, our load cells have internal self-diagnostic systems that can not only signal a fault, but also prevent it, what is commonly known as predictive diagnostics.

RANGE EXAMPLES



CPD-M

Digital compression load cells for connection to electronic indicators manufactured by SOC. COOP BILANCI AI. Strong and reliable, suitable for approved weighing systems up to 6000 divisions. Specially designed for use in weighbridges, they are supplied complete with mechanical accessories and anti-rotation device.



Scan the QR code and discover the entire range, technical documentation and certifications in detail. www.coopbilanciai.com



GPA-T

Weighing unit with shear load cell and elastomer for shock and vibration absorption with capacity from 3,000 kg to 5,000 kg.



GPA-NF

Weighing unit with bending load cell with capacity from 50 kg to 500 kg.



GPA-NT

Weighing unit with a shear load cell with a capacity from 500 kg to 2,000 kg.



GPA-CDC

Weighing unit with a compression load cell with a capacity from 5,000 kg to 100,000 kg.



All our load cells are strictly Made in Italy.
ACCURATE, RELIABLE.
THE RESULT OF OUR EXPERIENCE.

02 WEIGHING INDICATORS

A wide range of weighing indicators is available, in different versions and materials, designed for a constantly evolving market. Equipped with wide displays or touch-screen technology, these indicators combine extreme ease of use with countless possibilities of customisation, expansion, and interfacing with external units and feature the various software solutions developed by COOP BILANCIAl.

RANGE EXAMPLES



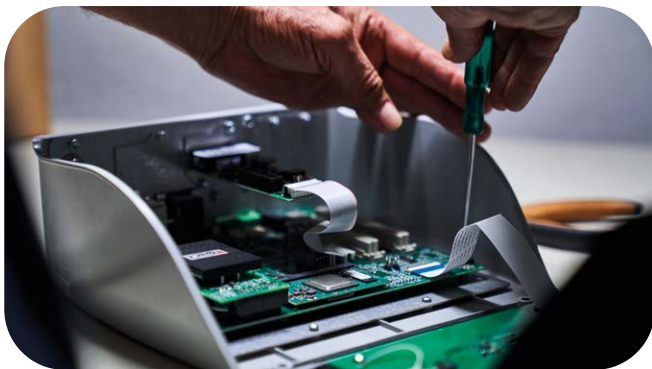
D70E / D70ES

Weighing indicator with TCP/IP ethernet port.



Serie DD700

Weighing and control indicator in Rack, INOX, and ABS versions.



Scan the QR code and discover the entire range, technical documentation and certifications in detail. www.coopbilanciai.com

EXAMPLES OF WEIGHT REPEATERS AND PRINTERS



RD75TL



RD52HL



STE 104S



STB 2080



Serie Flynet50 e Flynet100

Touch screen weighing indicator.



DD2060X-Series

Self service Weighing indicator, touchscreen.



OMNIA120

Terminal de pesaje con pantalla táctil.



A weighing solution would be incomplete without indicators or printers.
THE PURPOSE OF THESE INSTRUMENTS IS TO TRANSFER WEIGHING INFORMATION, AND WE HAVE DEVELOPED OUR INDICATORS AND PRINTERS SO THAT THEY CAN DO THIS EFFICIENTLY, EASILY, AND QUICKLY.

02 WEIGHING SOLUTIONS ON THE MOVE

Detecting the “moving” weight allows for avoiding moving the products to the weighing fixed points.

COOP BILANCAI boasts a wide range of weighing solutions on transpallets, lift trucks, rails or bridge cranes.

RANGE EXAMPLES



AR-TC

Overhead track scale with 4 load cells.



PGE-KGW

Electronic crane weighing machine for interior use. A modern, mobile weighing system for application to bridge or mobile cranes which is compact, sturdy and easy to use.



TA101

Pallet weighing system. Robust and handy, user-friendly, and easy to use. It can be used anywhere via rechargeable batteries.



PTE-LW

Weighing system for fork lift trucks.



Scan the QR code and discover the entire range, technical documentation and certifications in detail. www.coopbilancai.com

The scales of the World Weigh range are the ideal solution for fast and user-friendly weighing operations. Thanks to the ergonomic design and the operation with rechargeable batteries, these scales can be used also in applications where frequent movements are required.

RANGE EXAMPLES



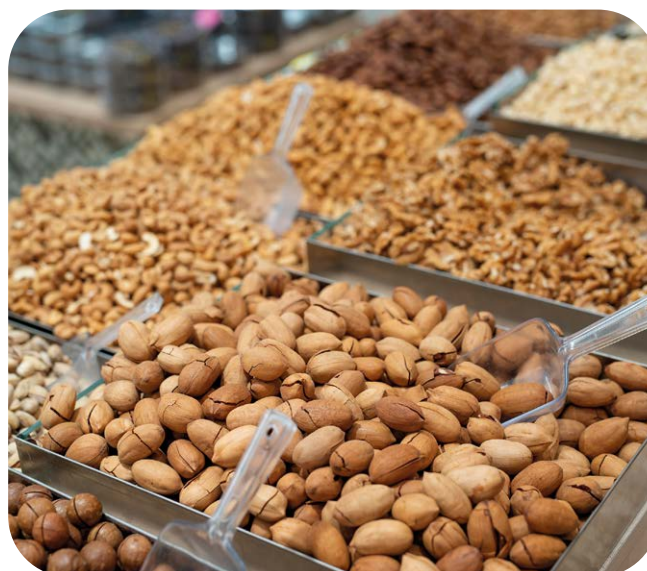
BA101

Compact scale, easy to be moved.



BA201

Scale with display on column.



Scan the QR code and discover the entire range, technical documentation and certifications in detail. www.coopbilanciai.com

02 WEIGHING, AUTOMATION AND LOGISTICS SOFTWARE

To achieve high productivity levels, industrial automation requires almost absolute reliability. It requires an **intelligent production line**, made up of components that continuously communicate with each other, adapting and optimising production in real-time, capable of autonomously diagnosing faults and even preventing them, thanks to **predictive maintenance**.

Software is needed that can easily and effectively manage the complexity of a modern **industrial automation system**, including logistics, weighing, and integration with **ERP and management systems**.

THE COMPLETE RANGE

- NEXIA
- EASY Logis
- ECO Logis
- ENOLOGIS
- ENERGYLOGIS
- CONNECTA
- EASY Waste
- PLANET VIEW
- BIOGAS AND BIOMETHANE



NEXIA

SOFTWARE FOR PREDICTIVE MAINTENANCE ON WEIGHING SYSTEMS.



Scan the QR code and discover the entire range, technical documentation and certifications in detail.
www.coopbilanciai.com

ECO Logis

SOFTWARE FOR THE MANAGEMENT
OF WASTE DISPOSAL AT WASTE
COLLECTION CENTERS.



EASY Logis

SOFTWARE FOR AUTOMATIC
IDENTIFICATION, WEIGHING
AND REGISTRATION
OF VEHICLES AT THE PLANT.



EASY Waste

CLOUD-BASED WASTE
MANAGEMENT
AND CONTROL SYSTEM.

02 BILANCIAI'S WEIGH PRICE LABELLERS RANGE

EKOS TOUCH

Manual table-top weigh-price labeler station modular and space-saving.



EKOS TOUCH mobile BL45

Manual table-top weigh-price labeler station with bottom emission of labels mounted on a space-saving AISI 304 stainless steel mobile frame.



VENUS 300 AL 130

Automatic weigh-price labeler with an aluminum frame, for products with variable weight or preset weight, with top label application.



VENUS 300 AL-BL 130

Automatic weigh-price labeler with an aluminum frame, for products with variable weight or preset weight, with bottom label application.

VENUS 300 PX 130

Automatic weigh-price labeler with an aluminum frame, for products with variable weight or preset weight, with bottom label application.





CFL-CB

Automatic print & apply label system installable on a customer conveyor belt.



GALAXI LT

Automatic weigh-price labeler with an AISI 304 stainless steel frame, for products with variable weight or preset weight, with top label application (2-4 conveyor belts configuration).



GALAXI LT-BL

Automatic weigh-price labeler with an AISI 304 stainless steel frame, for products with variable weight or preset weight, with bottom label application (3-5 conveyor belts configuration).

GALAXI HS-C-TB

Automatic weigh-price labeler with an AISI 304 stainless steel frame, for high production rates and dynamic weighing, with the flexibility to choose between c-wrap or top and bottom application.



02 WEIGH PRICE LABELLING

The weighing, control and labelling instruments of COOP BILANCIAl are strategic supports to improve each production and logistic process. They can be easily connected to management and traceability software thus ensuring fast and extremely reliable measurements.



THE COMPLETE RANGE

- **EKOS TOUCH**
- **GALAXI LT**
- **GALAXI HS**
- **VENUS 300 AL**
- **VENUS 300 PC and PX**
- **VENUS 300 SPHERA**



CAPACITY AND PRODUCTION RATE



FOR PACKAGE WEIGHTS
from 20 g to 40 kg



PRODUCTION RATE UP TO
130 pcs/min



Scan the QR code and discover the entire range, technical documentation and certifications in detail.
www.coopbilanciai.com

New range of AWI systems, designed and MID approved both to produce labels for pre-packaged VARIABLE weight products, and guarantee the correct quantity or the FIXED weight products.

FEATURES:

- **SPECIFICALLY CONCEIVED FOR FRESH FOOD PRODUCTS, SUCH AS PREPACKED DAIRY, MEAT & POULTRY, CURED MEAT, FISH & SEAFOOD, FRUITS & VEGETABLES, AND READY MEALS.**
- IT GUARANTEES **MAXIMUM FLEXIBILITY**, THANKS TO ITS MODULAR SYSTEM.
- THE PRINTER DESIGNED WITH **SELF-CENTERING LABEL ROLLS** AVOIDS ADJUSTMENT OF THE PRESSURE OF THE PRINT HEAD AND LETS YOU USE ROLLS WITH LABELS OF GREATER WIDTH, WITHOUT REDESIGNING THE LABEL LAYOUT.
- **SMART INTERCONNECTION WITH ERPS:** POSSIBILITY TO CONNECT TO REMOTE SYSTEMS VIA NETWORK OR ETHERNET, USB, WI-FI, AND EXPORT REPORTS IN PDF FORMAT.



BARCODES

- GS1
- EAN-13
- CODE 128
- EAN-128
- GS1 DataBar
- GS1-128
- SSCC
- QR CODE
- DATA MATRIX

ACCESSORIES

- MANUAL TOTALIZER
- AUTOMATIC BOX TOTALIZER
- NON-COMPLIANT PRODUCT EJECTORS
- DISPENSER
- MULTI CHANNEL DIVERTER
- MANUAL AND AUTOMATIC SCANNERS

LABEL APPLICATORS

- AIR JET
- PISTON TYPE
- MOTOR DRIVEN ARM

LABELLING TYPE

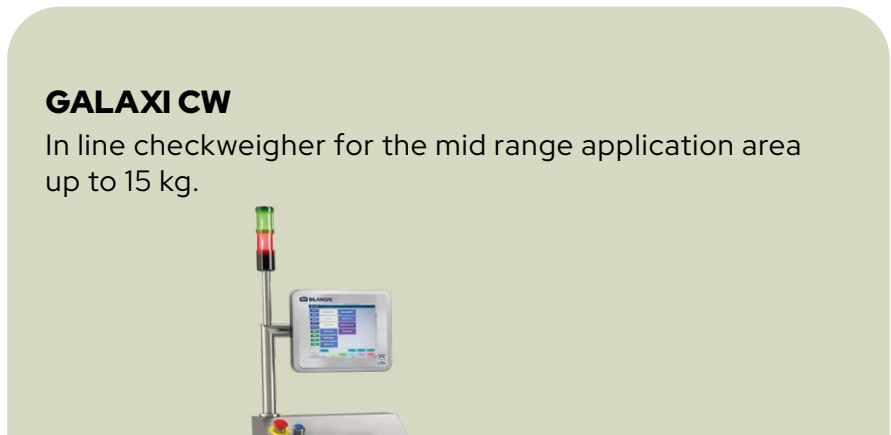
- TOP/ BOTTOM
- C-WRAP
- FRONT OF PACKAGE
- SIDE OF PACKAGE

02 BILANCI AI'S CHECKWEIGHERS RANGE



SELECTA

In line high-speed checkweigher up to 3 kg.



GALAXI CW

In line checkweigher for the mid range application area up to 15 kg.



SEL700

Automatic checkweigher for the heavy-duty area up to 60 kg.



CAPACITY AND PRODUCTION RATE



FOR PACKAGE WEIGHTS
from 20 g to 60 kg



PRODUCTION RATE UP TO
240 pcs/min



Scan the QR code and discover the entire range, technical documentation and certifications in detail.
www.coopbilanciai.com

Reliable and sturdy MID-approved range of AWI systems for the weight check of pre-packaged products, to be compliant with local laws (in line with the directive of the Council of European Communities 76/211/CEE), but also useful for internal check of package completeness.

FEATURES:

- **SPECIFICALLY CONCEIVED FOR FRESH FOOD PRODUCTS**, SUCH AS PREPACKED DAIRY, MEAT & POULTRY, CURED MEAT, FISH & SEAFOOD, FRUITS & VEGETABLES, AND READY MEALS.
- **SIMPLIFIED INSTALLATION AND INTEGRATION** IN THE PRODUCTION LINES, THANKS TO A PITCH REQUIRED REDUCED UP TO 80%, AS A RESULT OF AN ADVANCED AND SMART SOFTWARE ALGORITHM.
- **EASY-TO-CLEAN DESIGN WITH AISI 304 STAINLESS STEEL FRAME**, QUICK-RELEASE CONVEYOR SYSTEM FREE OF TOOLS, INCREASED FLOOR CLEARANCE, AND REDUCED FLOOR CONTACT.
- **INTUITIVE GRAPHICAL INTERFACE** WITH A LARGE 10.4" COLOR DISPLAY TOUCH SCREEN (FEATURING CLEAR ERROR MESSAGING).
- **SMART INTERCONNECTION WITH ERPS**: POSSIBILITY TO CONNECT TO REMOTE SYSTEMS VIA THE NETWORK (ETHERNET OR WI-FI), USB, AND EXPORT REPORTS (CSV OR PDF FORMAT).



EFFICIENCY

a target with have set for ourselves in the design of our in-line checkweigher systems. This is why today you can count on chechweighers:

**RELIABLE, DURABLE, EASY TO SANITIZE
AND MANTAIN.**

02 SELECTA INTEGRA

COMBO UNIT OF METAL DETECTOR AND CHECKWEIGHER

Available with frame in STAINLESS-STEEL
or ALUMINUM frame, with the treatment
of chemical nickel plating



PLUS

- UNRIVALED SYSTEMS' COMPACT SIZE.
- EASY HARDWARE AND STATISTICAL DATA INTEGRATION WITH EXTERNAL METAL DETECTOR MANUFACTURERS.
- METAL DETECTOR AVAILABLE WITH **SUPERMARKET COMPLIANT SPECIFICATION** (i.e. IFS, McDONALD'S, BRC, M&S, TESCO..).
- **ALARM LIGHT TOWER** FOR AN IMMEDIATE INDICATION OF THE PROGRESS OF SELECTION, WHICH SIMPLIFIES THE USE OF MES AND PROVIDES A FAST INTERVENTION TO THE OPERATOR, IN CASE OF UNEXPECTED PRODUCTION ISSUES.
- **SIMPLIFIED INSTALLATION AND INTEGRATION IN THE PRODUCTION LINES**, THANKS TO A PITCH REQUIRED REDUCED UP TO 80%, AS A RESULT OF AN ADVANCED AND SMART SOFTWARE ALGORITHM.
- **MACHINE MIRRORING SOFTWARE FOR REMOTE SUPPORT** AND AN OVERVIEW OF THE PRODUCTION LINE.
- PLANET VIEW SOFTWARE FOR THE **REMOTE PARAMETERS SETUP, AND DATA BACKUP.**



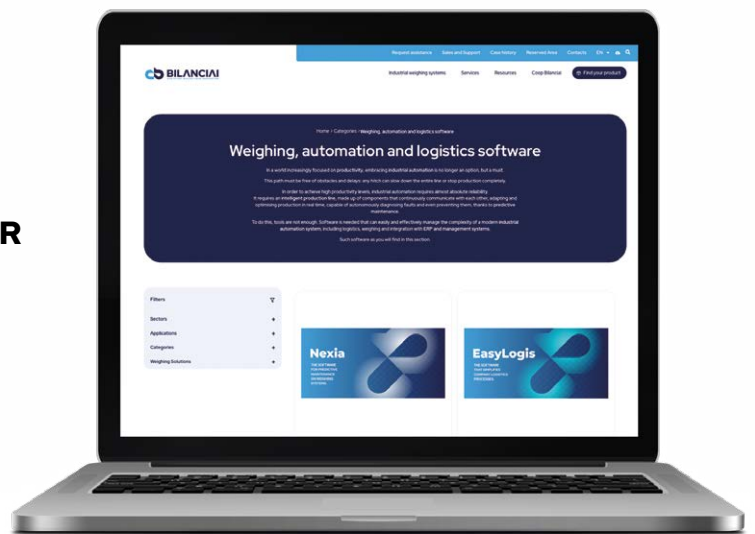
Scan the QR code and
discover the entire range, technical
documentation and
certifications in detail.
www.coopbilanciali.com

SOFTWARE OPTION

- **AUTOMATIC EXPORTATION VIA NETWORK OR ON USB PENDRIVE OF ALL THE STATISTICAL DATA OF BATCHES IN CSV/PDF FORMAT (WEIGH LIST, CARTON TOTAL, PALLET TOTAL);**
- **ETHERNET CONFIGURABLE PROTOCOL, REMOTE MACHINE MANAGEMENT, WITH OUR TECHNICIAN SUPPORT FOR THE LOCAL SOFTWARE HOUSE INTEGRATION WITH THE CUSTOMER ERP;**
- **GENERATION OF THE PALLET PACKING LIST, USING BOTH AN EXTERNAL TOTALIZATION OR CUSTOMER NETWORK PRINTER;**
- **MANAGEMENT OF CUSTOMIZABLE ARCHIVES, SUCH AS CUSTOMER REGISTRY, NUTRITIONAL TABLES, MEAT TRACEABILITY, TRACK & TRACE IDENTIFIER, AND CUSTOMER INFORMATION TO BE PRINTED.**

SOFTWARE FOR PERSONAL COMPUTER

- **CONNECTA SQL: ORDERS MANAGEMENT TURNKEY SOLUTION BASED ON SQL SERVER DATABASE, THROUGH AN ETHERNET CONNECTION, ALLOWS EXCHANGING DATA FROM THE CUSTOMER ERP AND CB SYSTEMS.**
- **PLANET VIEW: REMOTE LABEL EDITING, MACHINE PARAMETERS PROGRAMMING, DATA BACKUP, AND DATABASE SHARING.**



Scan the QR code and discover the entire range, technical documentation and certifications in detail.
www.coopbilanciai.com

02 Services

Some of the services in the field of industrial weighing that we provide to our customers.

Offering weighing solutions does not only mean designing and manufacturing the most suitable tools, but also developing services capable of supporting our customers at every stage of the process. From the choice of the best solution based on the requirements, passing through the installation and configuration of the tools and finally arriving at the after-sales service and maintenance, you can refer to a single contact person, a single name: COOP BILANCIAl.



TECHNICAL SUPPORT

Thanks to the experience we acquired, we can offer technical support on both our own and other brands of weighing systems.



SPECIALISED CONSULTANCY

Weighing has always been our core business. We provide consultancy for all your weighing needs.

INSTALLATION AND SUBSEQUENT CONTROL

In addition to installing and maintaining weighbridges and scales, we also carry out subsequent control.



MAINTENANCE CONTRACTS

Ensure your company's precision and continuity of production with a maintenance contract.



EQUIPMENT RENTAL

We rent weighbridges and scales on both a short-term and long-term basis, including maintenance and subsequent control.

Calibration Report – ISO 9001

We provide professional calibration services in accordance with ISO 9001 standards, for both our own weighing systems and equipment from other manufacturers.

Designed for companies operating under strict quality procedures or demanding customer requirements, our service ensures accuracy, reliability, and full compliance.

All calibration activities are carried out by qualified technicians. Upon completion, a detailed **Calibration Report** is issued, certifying the instrument's performance and condition.

On request, our technical team can also perform **adjustment operations** to restore the instrument to optimal calibration.

Calibration allows the identification of measurement error and its associated uncertainty, giving users full visibility and confidence in the performance of their equipment.

"Calibration Reports" refer to **non-accredited (traceable) calibrations**, performed according to recognized standards but not subject to third-party accreditation.

Accredited Calibration Center – LAT 00038

Our laboratory is an Accredited Calibration Center (LAT No. 00038), officially recognized by Accredia.

With over 60 years of experience in the design, manufacturing, and servicing of weighing systems, Bilanciai guarantees a high level of expertise, precision, and reliability.

From the very beginning, our in-house laboratory has been a key driver of innovation and technical know-how.

Since 1989, the laboratory has been accredited as a LAT Center, enabling us to offer **accredited calibration services** for:

- Weighing instruments
- Mass standards
- Load cells

We also provide:

- Periodic verification services
- On-site testing and calibration reports

Accreditation by Accredia ensures that all certificates and reports issued meet the highest standards of **competence, impartiality, and international recognition**, offering customers maximum confidence in quality and compliance.



Periodic Verification – Legal Metrology (MO285)

Our metrology laboratory (No. 285) is officially authorized to perform periodic verification of weighing instruments.

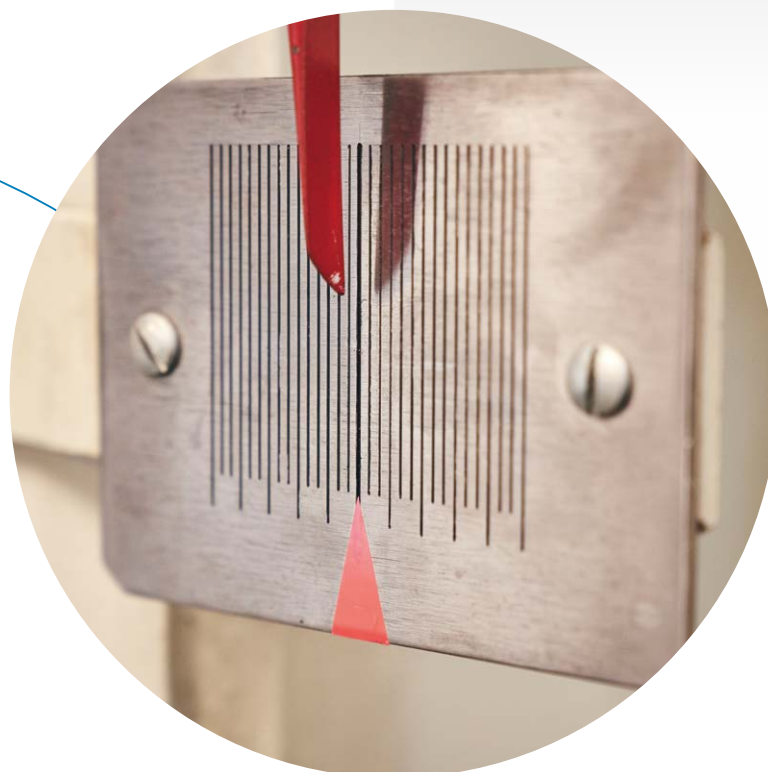
We operate across the entire Italian territory, in compliance with **Ministerial Decree No. 93 of April 21, 2017** and subsequent regulations.

Our authorization covers:

- Automatic weighing instruments
- Non-automatic weighing instruments (NAWI)
- MID instruments
- Gravimetric filling systems

Thanks to our expertise and nationwide service capability, we ensure full compliance with legal metrology requirements, supporting our customers in maintaining accuracy, traceability, and regulatory conformity.

LAT certification



READY FOR THE FUTURE



Digital Innovation for Business

A partner for the improvement
of all your processes.

Innovation is the key to competitiveness.

This is why Change Wave, the spin-off dedicated to software innovation, was launched. COOP BILANCIAl decided to create an area dedicated to automation, mainly at the software level but also in terms of hardware and devices (e.g. queue control and customer plant access reservations, logistics, etc.). This service has been insourced thanks to the creation of a spin-off. This decision represents a significant differentiator for the cooperative.

In a market increasingly focused on the software element, COOP BILANCIAl decided to move to offer integral solutions to customers who are increasingly demanding a turnkey formula rather than a single product.



Digital Innovation for Business

Change Wave deals with the development of interface solutions and embedded software components with the exception of the basic/traditional ones that are part of the commodity product and are therefore managed directly by COOP BILANCIAl.

The aim is to develop all-round automated solutions, even going beyond the weighing sector, producing components that can also be decoupled from more traditional weighing products.

Your ideas to evolve the business,
our software to make it more efficient.



BILANCIAl

Another flagship, confirming COOP BILANCIAl's vocation for innovation, is the **TECHNOLOGY HUB** established in 2020. The pole covers an area of 2,800 square metres and houses four strategic divisions:

- **the LAT, Accredited Calibration Laboratory ACCREDIA;**
- **the department** dedicated to the manufacture of **load cells**;
- **the assembly space for electronic indicators;**
- **the AWI (Automatic Weighing Instruments) department**, where fully automatic instruments are manufactured that measure the mass of a product without operator intervention.

Together, the four areas represent a unicum on a global level: **a concentration of technology, enhanced by a great deal of professional experience, which continues to strengthen and which allows COOPERATIVA BILANCIAl to consolidate its position on the weighing systems market day after day and to be today a market reference point for its ability to innovate, flexibility and versatility**, after having been one of the pioneers in the 1990s in the transition, epochal for the sector, from analogue to totally digital systems.



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